

PEOPLE



**VALUES**

Flexibility  
Practicality  
Decisiveness  
Adventure

**STRENGTHS**

Resourceful  
Acts urgently  
Results oriented  
Takes risks

**STRESS**

Impulsive  
Belligerent  
Angry  
Abrupt

**I AM - CAN BE**

Decisive - Impulsive  
Funny - Insensitive  
Stylish - Inappropriate  
Motivating - Pushy

**I COMMUNICATE**

With confidence  
Loudly  
In a casual manner  
With brevity

**YOU SHOULD**

Challenge me  
Give me an audience  
Lighten up  
Use sound bites



Perceptiveness  
Collaboration  
Harmony  
Optimism

Inspirational  
Nurturing  
People Oriented  
Peace maker

Depressed  
Emotional  
Withdrawn  
Neglectful

Sociable – Too talkative  
Good listener - Nosy  
Genuine – Over-emotional  
Concerned - Smothering

In personal terms  
In a friendly manner  
To be helpful  
Emotionally

Show you care  
Be congruent  
Include me  
Listen for feelings



Dependability  
Loyalty  
Organization  
Trustworthiness

Organized  
Attention to detail  
Follows direction  
Accountable

Self-righteous  
Controlling  
Complaining  
Bullying

Consistent – Inflexible  
Responsible – Controlling  
Stable – Narrow-minded  
Resolute - Stubborn

In writing  
Purposefully  
Detail oriented  
Task focused

Outline priorities  
Be specific  
Plan ahead  
Stay on point

PROCESS



Logical  
Privacy  
Knowledge  
Systematic

Sees big picture  
Abstract  
Analytical  
Innovative

Cynical  
Reserved  
Perfectionist  
Indecisive

Analytical – Aloof  
Observant – Critical  
Rational – Unemotional  
Intellectual – Know-it-all

Logically  
I think first  
Big picture  
Theoretically

Not be stupid  
Give me time  
Paint the big picture  
Debate me, it's fun